



*Delivering world-class software solutions to
Government and Industry*

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nGAP Acquisition Gateway - We Do Business the Way the Federal Government Does

nGAP Incorporated has found a unique way to facilitate Federal Government procurement- it brings buyers and sellers together to use existing government contracts rather than writing new ones.

Sound a bit radical? It shouldn't. Just look at data provided by the government on their Federal Procurement Data System (FPDS) web site and you will find that 50% of all Federal procurement is done as a Task or Delivery Order against an existing IDV or GSA FSS contract vehicle.

What then makes nGAP unique? When nGAP brings buyers and sellers together online, it matches existing contracts with new buyers and new sellers.

When an agency does not have its own or other approved contract to make a buy, nGAP finds contracts for that item they can use immediately. If a seller needs an item covered by their contract but slightly different than what is ideal for a particular buyer, they can use nGAP to find a vendor who has the exact item. If a provider is looking for primes with a contract that covers what they carry, they can search the nGAP database (or use our FPDS search) to locate primes with whom they can partner.

Is searching government contract data like this new? Not really, but if you've tried to actually do a search you will immediately understand its not that easy- just check out the size of the FPDS user manual.

As a final note, nGAP hosts and identifies a large number of small business set asides. More importantly, nGAP can assist buyers in meeting their small business goals by making it easier to find a particular set aside. This helps promote competition, as does the fact that multiple bids are easy to find on nGAP.

Is doing things faster and easier how you define the way government does business now? We are busy working on that one.